

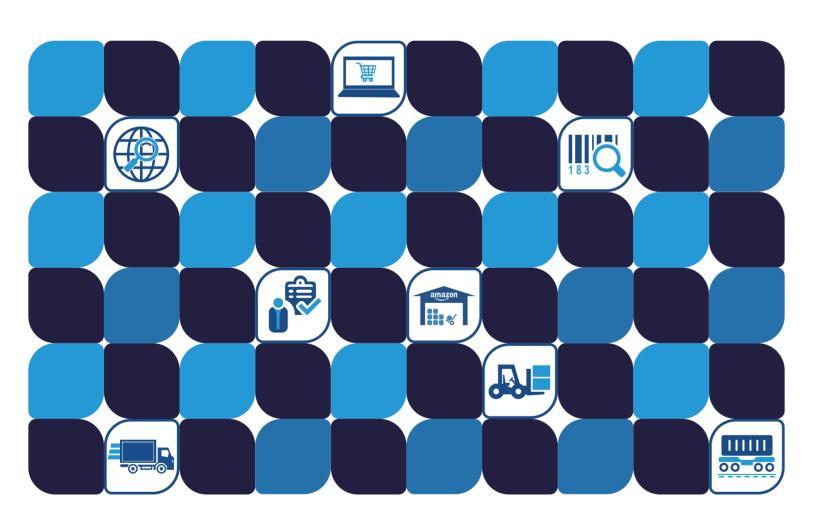
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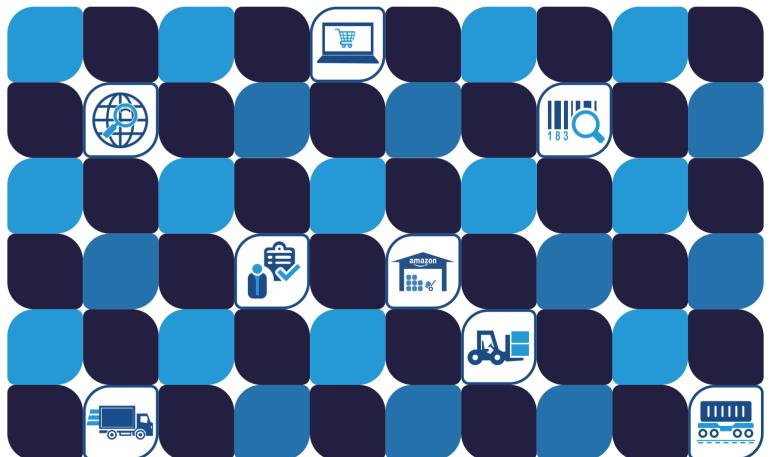


# **PARISI GRAND SMOOTH**

PGS LOGISTICS LIMITED
PGS CBEL COMPANY LIMITED

栢域斯浩航物流有限公司





www.pgs-log.com



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PARISI GRAND SMOOTH
LOGISTICS LIMITED
PGS COGISTICS LIMITED
PGS CBEL COMPANY LIMITED



# "Over 200 years of shipping expertise teamed up with local knowledge"



+140
millions USD
turnover in Asia



+1 single cloud-based ERP system

Headquarters: Hong Kong SAR, China

Established: 2003 Asia (Group Head Office in Trieste, Italy 1807)

Profile: International Freight Forwarder and Logistics Provider operating worldwide

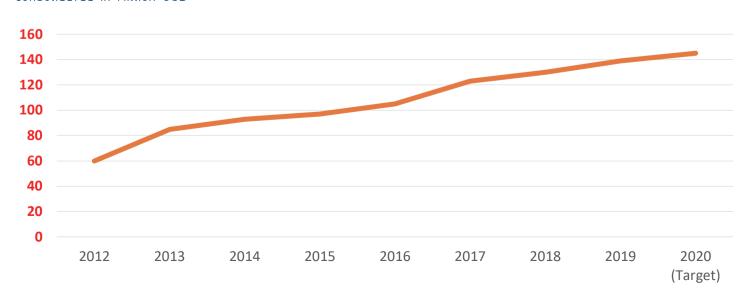
Managing own warehouses in Asia and provide 3PL services

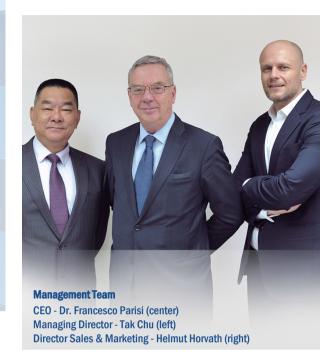
E-commerce expert, FBA Shipping and cross-border eCommerce Provider

Memberships: IATA, FIATA, CIFFA, HAFFA

# Turnover Development

consolidated in Million USD





# "超过200年的航运专业知识与本地知识结合"

+700 亚洲员工 +140 百万美元的营业额 (亚洲)

+120K 标箱运进/运出亚洲 (2019年) **十<u></u>** 单一的基于 云计算的ERP系统 管理团队 首席执行官 - Dr. Francesco Parisi (中) 总经理 - 朱德明(左) 销售及市场部董事 – Helmut Horvath(右)

总部: 香港,中国特别行政区

成立于: 2003年亚洲(集团总部自1807年设在意大利里雅斯特)

简介: 全球运营的国际货运代理和物流供应商

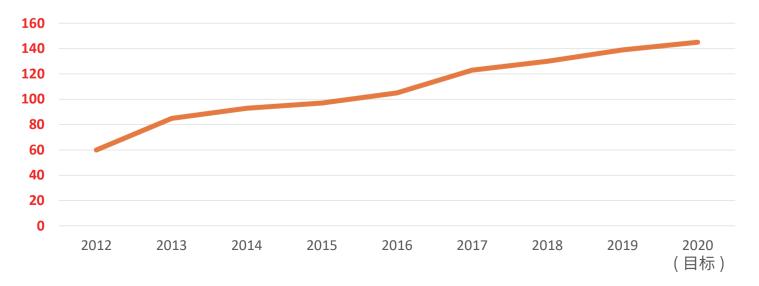
管理着自己在亚洲的仓库并提供第三方物流服务 电子商务专家,FBA 航运和跨境电子商务供应商

会员身份: 国际航空运输协会(IATA)、国际货运代理协会联合会(FIATA)、

中国国际货运代理联盟 (CIFFA)、香港货运物流业协会(HAFFA)

# 营业额的发展

### 合并统计为百万美元



# **Office Network & History**

# One Organization - Globally Connected

Parisi Grand Smooth Logistics Ltd – PGS Logistics Ltd is a subsidiary of the Francesco Parisi Group of Companies with its head office in Trieste, Italy.

The Group was established by Mr. Francesco Parisi (1778-1813) in Trieste, and present in Central Europe since 1807. The Group is in engaged in Freight Forwarding, Shipping Agency Service, Port Operating, and Infrastructure Management for marine and intermodal rail terminal.

The first Asian office was founded in Hong Kong SAR, China 2003

**PGS** Logistics has expanded rapidly and operates now 27 service centers across Asia.



Group Headquarters - Trieste, Italy



# 一个组织 - 全球互联

栢域斯浩航物流有限公司是 Francesco Parisi 集团的子公司,总部设在意大利的里雅斯特。

集团由 Francesco Parisi 先生 (1778-1813) 设立在里雅斯特,自1807年以来一直在中欧活动。集团主要从事货运代理、船务代理、港口运营以及海运和多式联运铁路终点站的基础设施管理。

第一个亚洲办事处于 2003 年在香港 中国特别行政区成立 栢域斯浩航发展迅速目前在亚洲拥有 27 个服务中心 栢域斯浩航为客户提供全面的服务,涵盖物流和运输领域的 所有必要环节。



集体总部-意大利里雅斯特



# **Mission statement**

Our mission is to create new logistics solutions, tailor-made to our customers' needs, and provide top quality and personalized services at a competitive price.



"Bridging Asia and the World"

# Group core values

For more than 200 years, Parsi Group's core value have been the foundation of who we are and what we stand for:

- Respect for People
- Highest ethical behaviour
- Be innovative and creative



# 宗旨宣言

我们的宗旨是创造新的物流解决方案,根据客户的需求,以有竞争力的价格为他们提供最优质和个性化的服务。



"架起亚洲与世界的桥梁"

# 集团核心价值观

200 多年来,栢域斯集团一直坚持我们品牌的核心价值观:

- 互相尊重
- 最高道德行为
- 勇于发明创新





**Airfreight** has become an essential factor in the supply chain management to keep pace with the increasing demand for worldwide markets. PGS Logistics provides contracted block-space agreements and dedicated air freight solutions such as:

#### Priority Cargo service:

Our team understands that certain goods need a faster delivery time. PGS Logistics will help you to tailor-make a more flexible and efficient shipping schedule as per specific requirements .

#### Consolidation Services:

PGS Logistics will offer you a variety of cost-effective and time-saving air cargo solutions to move shipments on a global extent, and also will provide regular and frequent flight schedule to ensure flexibility to your needs.

#### Sea and Air:

PGS offers a clear Sea/Air defined schedule so that our clients can confidently manage their supply chain and benefit from the attractive Sea/Air Tariffs .

#### Air Door to Door Service:

PGS Logistics has a global network to provide a reliable Door-to-Door service.

#### Dangerous Goods:

PGS is an IATA Cargo Agent and has a trained team to handle Dangerous Goods. Our offices will guide customers through the whole process as required packing, shipping marks, and documentation.



# Sea Freight

PGS offers comprehensive services for global delivery of port to port or Door-Door with quality shipping lines and the support of our worldwide Agency network.

#### Port to Port or Door to Door:

PGS has the knowledge to select the possible transport mode to move your containers to the final destination – as MTO (Multi Modal Operator) PGS Logistics engages various mode of transport such as road, rail, and feeder transport services to achieve the most efficient container door to door rate.

#### LCL - Less than Container Load:

PGS offers LCL consolidation service to current key markets as India, Europe, North America, and Latin America. With an own CFS warehouse, PGS facilitates safe storage, loading, and handling of your merchandise.

#### Buyer's Consolidation:

It is the management of multiple supplier consignments at origin "consolidation hubs" to reduce the number of smaller shipments and optimize transportation costs.

#### Break-Bulk Cargoes:

Either shipment from or to Asia, PGS Logistics has the expertise and network to offer you quality breakbulk service. Commodities as farm machinery, mining equipment, windmills, transformers, timber, steel, yacht, vehicles or raw material packed in bundles, barrels, or even grains ores etc. are typical breakbulk cargoes.



# 空运

为了跟上全球市场日益增长的需求,航空运输已成为供应链管理的一个重要因素。栢域斯浩 航可提供跟航空公司签订的舱位和建设性的航空运输方案如下:

### 优先货运服务

我们理解某些货物需要更快的交货时间,栢域斯浩航会根据您的具体要求去安排更具弹性和 效率性时间表。

### 拼板服务

栢域斯浩航可为您提供拼版货运服务,从而降低成本和节省运输时间,亦可为您提供定期航 班时间表,让您按需要选择最合适的运输方式。

### 海运/空运

栢域斯浩航提供明确时间表以便我们的客户可以放心地管理他们的供应链以及受益于有吸引力的空海运关税。

### 航空运输门对门服务

栢域斯浩航拥有全球运输网路,可为您提供可靠的门对门服务。

### 危险品货运

栢域斯浩航是国际航空运输协会的货运代理,拥有一支训练有素的队伍来处理危险货物。我们的办事处会指导客户整个过程:所需的包装、运输标志和文件。



# 海运

栢域斯浩航与各大船公司及全球各地的代理合作,提供全面及高质量的"港口对港口"及"门对门"的海运服务。

## 港口对港口或门对门

栢域斯浩航具有丰富经验协助客户选择最佳的运输方式,将货物送到最终目的地。作为一间 MTO(多模式运输营办商),栢域斯浩航也从事由陆运、铁路和接驳船服务,实现最有效的 集装箱门对门服务。

## <u>散货</u>

栢域斯浩航提供散货拼箱服务,目前主要覆盖的市场为有印度、欧洲、北美洲和拉丁美洲。 栢域斯浩航拥有自己的散货仓库,确保给予您最安全的仓储及装卸服务。

## <u>货物买家指定拼箱</u>

我们的拼箱中心,亦可提供指定拼箱的服务,协助您统一管理来自不同供应商的货物,降低物流运输成本。

## 散杂货物

无论是从亚洲发货还是到货,栢域斯浩航都拥有专业的技术和网络,为您提供优质的散杂货物服务。如农业机械、采矿设备、风车、变压器、木材、钢铁、游艇、车辆或者是原材料包装成捆、桶装甚至是谷物矿石等典型的防碎散杂货物。





# Railway and Road Transportation

PGS Logistics has a dedicated Railway Team based in Zhengzhou, one of the central railway hubs in China. PGS ships regular FCL and LCL from China to Europe and vice versa. Also, PGS provides Railway service from/to Mongolia, Kazakhstan, Uzbekistan, Russia, and beyond. PGS selects the most advantageous routes, advice on the most suitable railcars, negotiations with rail transport operators and, designs intermodal solutions, flexible and efficient Road Freight Services. Our Road Freight services include:

- Domestic FTL and LTL service
- Cross Border Service within the Asia zone
- Combined / Multimodal services

PGS is happy to offer individual transport agreements according to our client's wishes and requirements: PGS 4 step model:

- ✓ Cost-Effective
- ✓ Safe
- ✓ Within the required time frame
- ✓ Less Carbon Foot Print



# **Project Management**

With many years of experience in the OOG Shipping (out of Gauge – special container cargo), Break-Bulk, and heavy lift management, PGS has established a strategic partnership with the significant Shipping-Lines, Break-Bulk and Ro/Ro vessel providers, Railway, and heavy lifts operators.

#### Break-Bulk Cargoes:

Either shipment from or to Asia, PGS Logistics has the expertise and network to offer you quality breakbulk service. Commodities as farm machinery, mining equipment, windmills, transformers, timber, steel, yacht, vehicles, or raw material packed in bundles, barrels, or even grains ores, etc. are typical breakbulk cargoes.

PGS has an extensive Partner-Network to offer a multimodal Door-Door solution for any Project Cargo.

#### Safe and Efficient:

PGS reviews the project requirements, plans out the most reliable and most efficient way to deliver your cargo through multiple modes of transports. PGS ensures that your project is delivered safely, on-time, and within the budget.

#### Commodity Project Experience:

Oil & Gas, Industrial Plants, Chemicals, Power Generators, machinery, Coal, Vehicles (Bus/Crane)

#### Trade Route Project Experience:

Within Intra-Asia, from/to Asia-Latin America, Asia-Europe, Asia-Africa, Asia-North America



# **Courier Services**

PGS Group has established a dedicated courier company in China to assist our customers for courier Door to Door services.

PGS Global Express has contacts with the leading courier integrators and can offer you favorable rates and add-on services.

For more information, please visit our website at www.pgs-exp.com





# 铁路及公路运输

栢域斯浩航在中国中部铁路枢纽之一的郑州拥有一个专门的铁路团队。PGS 定期将整箱和拼箱货物在中国跟欧洲之间往返运输。而且 PGS 提供来往蒙古、哈萨克斯坦、乌兹别克斯坦、俄罗斯等国的铁路服务。PGS 选择最有优势的路线,建议最合适的铁路,与铁路运输营运商协商,设计多式联运解决方案,提供灵活高效的道路货运服务。我们的道路货运服务包括:

- 国内 FTL 和 LTL 服务
- 亚洲区内的跨境服务
- 联合 / 多式联运服务

### 我们很乐意根据客户的意愿和要求提供个性化的运输协议:

PGS 4 步模式

- ✓ 成本效益
- ✓ 安全
- ✓ 按时
- ✓ 环保



# 项目货物管理

PGS 拥有多年在 OOG 运输 (超限特殊集装箱货物)、散装货物和超重货物运输管理方面的经验,已与主要航运公司建立战略合作伙伴关系,包括散杂货、滚装船、重吊船和铁路运输供应商。

### 散杂货物

无论是从亚洲发货还是到货,栢域斯浩航都拥有专业的技术和网络,为您提供优质的散杂货物服务。如农业机械、采矿设备、风车、变压器、木材、钢铁、游艇、车辆或者是原材料包装成捆、桶装甚至是谷物矿石等典型的防碎散杂货物。

## 安全高效

PGS 根据项目要求,制定出最可靠和最有效的方式,通过多种运输方式结合来运送您的货物,确保您的项目在预算范围内安全、及时地送达。

PGS 拥有广泛的合作伙伴网络,可以为任何类型的项目货物提供多式联运以及门对门解决方案。

## 可运送项目货品

石油与天然气、工业设备、化学品、发电机、重型机械、煤炭、交通工具(汽车、吊车等)。

## 可提供的航线

亚洲到亚洲、亚洲往返拉丁美洲、亚洲往返欧洲、亚洲往返非洲、亚洲往返北美洲。



# 快递服务

PGS 集团在中国成立了专门的快递公司,为客户提供门到门的快递服务。 柏域斯物流与主要的快递集成商保持着贸易往来,可以为您提供优惠的价格和附加服务。 如需更多资料,请浏览我们的网站: www.pgs-exp.com



# Cross Border eCommerce – Global eCommerce Trade

eCommerce sites are no longer merely online galleries. They have become a place people go to learn. To be inspired and be immersed in a brand's universe. The Supply Chain and understanding social media are equally important as the brand itself – finding the right partner and solutions for your success in Asia is our mission.

PGS Cross Border eCommerce Logistics (CBEL) is a professional team dedicated to the Global eCommerce trade. Based on the group's extensive overseas network and global warehouse facilities, CBEL takes up all the logistic challenges and overcome all the difficulties for eCommerce customers.

"One Stop Shop Fulfilment" powered by PGS CBEL Department

#### eCommerce Fulfilment Solutions:

PGS CBEL focus on Global eCommerce Supply Chain Fulfilment Solutions, aims to integrate of all cargo Movements, information, and visibility.

PGS CBEL is optimizing all aspects of your supply chain fulfilment to enhance operational process and last-mile delivery.

#### Multi-Country Delivery:

PGS CBEL Global eCommerce Supply Chain Fulfilment solutions is capable of taking up all challenges to minimize your operation costs in consolidation your B2B2C or B2C order to the delegated overseas fulfilment center for Multi-Country Delivery.



# Fulfillment by Amazon FBA Deliveries

Across the globe, Amazon has more than 180 operating fulfillment centers and more than 14 Million square meters of space where associates pick, pack, and ship millions of Amazon customer's orders to the tune of millions of items every year. Thousand of sellers and suppliers delivering goods to their fulfillment centers and PGS established itself as a specialist on FBA deliveries from China and the rest of Asia to Amazon fulfillment centers.

#### **PGS CBEL team services:**

- Freight collection via PGS global network
- Customs clearance from Country of Origin
- Shipping process by air or sea freight
- Import customs clearance and duty/taxes arrangements
- Order sorting, Pick & Pack
- Last Mile-delivery to Amazon warehouse
- End to End Track & Trace



# 跨境电子商务 - 全球电子商务贸易

电子商务网站不再仅仅是在线画廊,它们已经成为人们学习的地方。在一个品牌领域中激发了灵感并全身心投入其中,供应链和了解社交媒体与品牌本身同等重要——为您在亚洲的成功寻找合适的合作伙伴和解决方案是我们的使命。

柏域斯浩航跨境电商物流分支(CBEL)是一个致力于全球电子商务贸易的专业团队。该分支立足于集团庞大健全的海外网络以及全球仓储设施,帮助客户解决所有跨境电商业务的物流难题。

### 电子商务解决方案

PGS CBEL 专注于实现全球电子商务供应链配送,旨在整合所有货物的运输、信息和可视化。

### 多国交付

PGS CBEL 全球电子商务供应链配送能够应对所有的挑战,最大限度地降低您的运营成本,将您的 B2B2C 或 B2C 订单整合到海外多国交付配送中心。



# 亚马逊 FBA 配送服务

亚马逊在全球范围内拥有超过 180 个运营服务中心和超过 1400 万平方米的空间,合作伙伴在那里提货、打包和运送数以百万计的亚马逊客户订单,每年处理数以百万计的项目。成千上万的卖家和供应商把货物送到他们的配送中心而 PGS 是一家专门从中国和亚洲其他地区向亚马逊配送中心提供 FBA 配送服务的公司。

#### PGS CBEL 服务:

- 通过 PGS 全球网络收取货运费用
- 原产国清关手续
- 空海运的运输过程
- 进口清关和关税 / 税费安排
- 订单分类,提货和包装服务
- 最后一英里送货到亚马逊仓库
- 全程追踪和跟踪



# **Warehouse Services**

When it comes to the Supply Chain, knowledge and visibility are the true factors in controlling costs.

PGS Logistics has the capability of reducing your overall supply chain costs by managing your stock in Asia. Maintain an inventory system and directly send your products to the final customers or logistics hubs. Local deliveries are arranged by own or subcontracted lorries and worldwide distribution by own air and sea freight products or integrators.

"PGS team is helping you to reduce Supply Chain Costs"

Customized Reports; PGS Logistics can store your product, re-label, re-work, and deliver with full reporting on stock on hand by reference number, Lot number, or serial number. All of our stock on-hand reports can be customized to suit your specific requirements. Our Logistics hubs can take over all your invoicing and administrative duties, with a smooth and efficient electronic transfer back to your operating system.

#### PGS Warehouse services:

- ✓ Storage and distribution
- ✓ Cross-docking
- ✓ Palletization, sealing, sorting
- ✓ Storage and transshipment
- ✓ Quality control
- ✓ Order and stock management
- ✓ Order picking



# **Value-Added Services**

Not limited to traditional warehousing and cargo-in-out services, PGS is aiming at generating value for your goods at our logistics centers.

The fully cater to your individual needs, and PGS provides a wide variety of value-added services at our logistics centers:

#### Value-Added Services:

- ✓ Packing, repacking, and labeling of goods
- ✓ Merging or assembly
- ✓ Testing/Sorting lines
- ✓ Inventory management of the merchandise-order picking
- ✓ Logistical information through EDI
- ✓ Invoicing
- ✓ Fiscal representation



# 仓储服务

知识与透明度是控制供应链成本的主要因素。

栢域斯浩航可以协助您降低于亚洲地区所管理的供应链整体成本,凭着完善的库存系统,以 及经由我们各地的陆运车队及网络遍布全球的空海运服务直接分发您的产品到最终客户或物 流枢纽中心。

#### "PGS 团队帮助您降低供应链成本"

定制报告: 栢域斯浩航提供仓储、重新标签以及可按照您的要求提供不同规格的库存量报告,我们的物流中心亦可以协助您准备发票或其他杂项事务,更可以经由顺畅高效的电子传输方式将有关资料回传到您的作业系统。

### 柏域斯仓储服务

- ✓ 储存与配送
- ✓ 转仓
- ✓ 托盘、封箱、分拣
- ✓ 转运
- ✓ 质量控制
- ✓ 订单和库存管理
- ✓ 拣货作业



# 增值服务

不仅限于传统的仓储和货物货物装卸服务,PGS力求在我们的物流中心为您的商品创造价值。

#### 增值服务

- ✓ 货物的包装、分装、贴标
- ✓ 配套或组装
- ✓ 测试 / 分类路线
- ✓ 商品订单的提货库存管理
- ✓ 通过 EDI 获得物流信息
- ✓ 开发票
- ✓ 商务财务代理





















# FOXCONN®

